

**Sparks Fire Department
Portable Radio Replacement
10/24/14**

Item	Quantity	Unit Cost	Ext. Cost	Total Cost
Portable Radios (Harris XG-75, Yellow)				
Captains, FAOs, Firefighters	72	2,215.90	159,544.80	
Battalion Chiefs (2 each)	6	2,215.90	13,295.40	
DC Operations (2 each)	2	2,215.90	4,431.80	
Training Captains	2	2,215.90	4,431.80	
Spare	1	2,215.90	2,215.90	
Total	83			183,919.70
Batteries / Chargers				
Honeywell Batteries (2 per person)	166	65.00	10,790.00	
Six Bay Universal Charger (Station 1 - 2, Station 2, 3, 4, 5 - 1 each,)	6	465.00	2,790.00	
Single Bay Charger (Staff and Captain offices)	15	80.00	1,200.00	
Shipping			299.00	
Total				15,079.00
Speakers / Headsets				
Sword speaker mics (1 per person)	83	105.00	8,715.00	
Otto headset (1 per pumping apparatus)	9	220.00	1,980.00	
Total				10,695.00
Grand Total				209,693.70

NOTE: Portable Radio cost calculated as:

XG-75 with standard discount	4,743.41
Less trade-in radio value	-2,368.41
Less cover	-14.80
Less leather case	44.90
Less Harris speaker mic	-99.90
Radio Total Cost	2,215.90

4440

Exhibit 1

Washoe County - P7200 Series Radio Upgrade/Trade-In Promotion							
Item	Part Number	Description	Quantity	Unit List	Washoe Disc%	Unit Sale	Ext Sale
10	EVXG-PF78M	Portable,XG-75,764-870MHz,SYS,MIDNT BLK	1	\$ 2,205.00	26%	\$ 1,631.70	\$ 1,631.70
	MAEV-NPA9Y	Delete Standard Battery	1	\$ (100.00)	26%	\$ (74.00)	\$ (74.00)
20	MAEV-NPL3R	Feature,Max(1024+) System/Groups	1	\$ 0.01	26%	\$ 0.01	\$ 0.01
30	MAEV-NPL5K	Feature,ProFile OTAP Over-the-Air Prgm	1	\$ 265.00	26%	\$ 196.10	\$ 196.10
40	MAEV-NPL7G	Feature,ESK/P25 Personality Lock	1	\$ 110.00	26%	\$ 81.40	\$ 81.40
50	MAEV-NPL7K	Feature,Direct Frequency Entry	1	\$ 110.00	26%	\$ 81.40	\$ 81.40
60	MAEV-NPL5L	Feature,P25 OTAR(Over-the-Air-Rekeying)	1	\$ 495.00	26%	\$ 366.30	\$ 366.30
70	EVXG-NPL4F	Feature, P25 PHASE 2 TDMA	1	\$ 250.00	26%	\$ 185.00	\$ 185.00
80	MAEV-NPL7M	Feature,256-AES Encryption	1	\$ 495.00	26%	\$ 366.30	\$ 366.30
90	EV-PRO	FEATURE, PROVOICE	1	\$ 250.00	26%	\$ 185.00	\$ 185.00
100	EV-LLA	FEATURE, LINK LAYER AUTHENTICATION	1	\$ 75.00	26%	\$ 55.50	\$ 55.50
110	EV-EPO	FEATURE PACKAGE,P25T,OPENSKY & EDACS	1	\$ 2,000.00	26%	\$ 1,480.00	\$ 1,480.00
120	MAEV-NNC5X	Antenna,764-870MHz,1/4 Wave Whip	1	\$ 40.00	26%	\$ 29.60	\$ 29.60
130	MAEV-NAE9D	Speaker Microphone	1	\$ 135.00	26%	\$ 99.90	\$ 99.90
140	MAEV-NHC2C	Case,Leather,w/Belt Loop,P7300	1	\$ 60.00	26%	\$ 44.40	\$ 44.40
150	FM-014712	COVER,UDC,WEATHER PROOF	1	\$ 20.00	26%	\$ 14.80	\$ 14.80
Subtotal w/WSCA Std Discount:						\$ 4,743.41	
P7200 Trade-In (MBP #15823):						\$ 2,368.41	
Total Radio Package Price:						\$ 2,375.00	

- Notes: (1) Shipping is prepaid and added to invoice.
 (2) Discount is computed as WSCA (26%) plus additional promotional Trade-In allowance.
 (3) Items 130, 140 & 150 or other accessories are optional and may be deleted or added as needed.
 (4) Harris Batteries and Chargers (or Batteries and Chargers from "others") are NOT included.
 (5) EVXG-PF78B (XG-75, System Model, Black/Gray, \$2,170 List, \$1,605.80 Sell) may be substituted for Item #10 (see below).
 (6) Fire Yellow or Green XG-75s may also be substituted for Item #10 at the same price as Midnight Black.

Washoe County - P7200 Series Radio Upgrade/Trade-In Promotion							
Item	Part Number	Description	Quantity	Unit List	Washoe Disc%	Unit Sale	Ext Sale
10	EVXG-PF78B	Portable,XG-75,764-870MHz,SYS,BLK/GRY	1	\$ 2,170.00	26%	\$ 1,605.80	\$ 1,605.80
	MAEV-NPA9Y	Delete Standard Battery	1	\$ (100.00)	26%	\$ (74.00)	\$ (74.00)
20	MAEV-NPL3R	Feature,Max(1024+) System/Groups	1	\$ 0.01	26%	\$ 0.01	\$ 0.01
30	MAEV-NPL5K	Feature,ProFile OTAP Over-the-Air Prgm	1	\$ 265.00	26%	\$ 196.10	\$ 196.10
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100	EV-LLA	FEATURE, LINK LAYER AUTHENTICATION	1	\$ 75.00	26%	\$ 55.50	\$ 55.50
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140	MAEV-NHC2C	Case,Leather,w/Belt Loop,P7300	1	\$ 60.00	26%	\$ 44.40	\$ 44.40
150	FM-014712	COVER,UDC,WEATHER PROOF	1	\$ 20.00	26%	\$ 14.80	\$ 14.80
Subtotal w/WSCA Std Discount:						\$ 4,717.51	
P7200 Trade-In (MBP #15823):						\$ 2,368.41	
Total Radio Package Price:						\$ 2,349.10	



October 17, 2014

Quote #: 004BC
Account #: SPARFIR

Jake Conely
Sparks Fire Department
1605 Victorian Ave.
Sparks, NV 89431
United States

Dear Jake,

Thank you for your interest in **Global Technology Systems, Inc.** The following is the price quote you requested.

Qty:	Description	GTS Part #	Chemistry	Voltage	Capacity	Price	Extended
166	Battery for Harris P5300 / P54	HNPA9-LIP	LIP	7.4	3600	\$65.00 USD	\$10,790.00
15	Single Bay Universal Charger f	HCH-XG1-CHG				\$80.00 USD	\$1,200.00
6	Six Bay Universal Charger for	HCH-XG6-CHG				\$465.00 USD	\$2,790.00
1	Freight Charge	Freight				\$299.00 USD	\$299.00
							\$15,079.00

Notes:

TO PLACE AN ORDER:

Credit Card: Please provide your Credit Card via secure efax at 508-650-5472 or call Customer Service 508-650-1172.

Purchase Order: Please send Purchase Orders via email to crm@gtspower.com or secure efax at 508-650-5472.

Terms: Our Standard Terms and Conditions and Warranty apply to this quote. Please visit the following links for more details.

[Standard Terms and Conditions](#)

[GTS Warranty](#)

If you have any questions, or additional battery needs, please feel free to call.

Best Regards,

Diane Foley
Sales Manager
Global Technology Systems, Inc.
(508) 907-6695
dfoley@gtspower.com

THIS QUOTATION IS CONFIDENTIAL AND WILL EXPIRE IN 60 DAYS

Global Technology Systems, Inc. 550 Cochituate Road, Framingham, MA 01701
800.267.2711 * Fax: 508.650.5472 * In Europe call 00800.5390.5390
* www.gtspower.com *



690 EAST GLENDALE AVE. ST 9B SPARKS, NV 89431

PHONE (800) 874-7515 FAX (775) 358-9309

QUOTE

Number JHCQ3026

Date Oct 17, 2014

Sold To

SPARKS FIRE DEPARTMENT
 JAKE CONLEY
 1605 VICTORIAN WAY
 Sparks, NV 89431
 Washoe

Phone 775-815-1252
 Fax 353-1629

Ship To

SPARKS FIRE DEPARTMENT
 JAKE CONLEY
 1605 VICTORIAN WAY
 Sparks, NV 89431
 Washoe

Phone 775-815-1252
 Fax 353-1629

HARRIS XG75 ACCESSORIES

Salesperson	Quote Valid	Ship Via	Terms
JOEL H. CHRISTIE	30 DAYS	PICK UP	

Line	Qty	Description	Unit Price	Ext. Price
1	83	"SWORD" SPEAKER MICROPHONE Harris XG75 W/ 2.5 mm. jack, volume control & emergency button Stainless Steel Knurled Thumb Screw Speaker remains live when 2.5mm accessory is plugged in on the XG75 speaker microphone	\$105.00	\$8,715.00
2	9	OTTO: Behind The Head- Heavy Duty Headset with in-line PTT	\$220.00	\$1,980.00

SubTotal	\$10,695.00
Tax	\$0.00
Shipping	\$0.00
Total	\$10,695.00

SIERRA ELECTRONICS EMPLOYS CERTIFIED ELECTRONICS TECHNICIANS AND INSTALLERS.

QUOTE VALID 30 DAYS

DIRECT QUESTIONS REGARDING THIS QUOTE TO
 JOEL H. CHRISTIE
 OFFICE 800-874-7515
 MOBILE 775-846-0838
 EMAIL joelc@sierraelectronics.com